



Congratulations on joining our council and we hope that you make valuable contacts as well as enjoy our programs and events. The Arlington Council meets the last Wednesday of every month (except December.)

To maximize your business networking success, we would like to offer a few guidelines and suggestions:

- **15 second Introduction:** All breakfast attendees have the opportunity to do a 15 second commercial. In the interest of time, it is imperative that we all adhere to the 15 second time frame. We recommend that you announce your name, your company name and your company tagline. Please do not make announcements during this time. Save this for the announcements part of the agenda.
- **Company Literature:** We will have a designated literature table to allow all members to display their information. Please refrain from placing your literature on the tables as we reserve this space for the guest speaker and spotlight speaker.
- **Announcements:** We reserve this time for Chamber business and events relevant to Arlington Council members. An Arlington Council member can make an announcement. However, it must be pre-approved by the Board prior to the breakfast date. Please email the announcement to us through our contact form on the website. We can then circulate it for Board review and approval.
- **Door Prizes:** We encourage you to bring a door prize and attach your business card and literature. This is an excellent way to get additional exposure for your business when we give these away.
- **Membership policy:** We invite all visitors to join us while deciding whether to join the Arlington Council. Membership fees are \$35.00 annually. Spotlight Speaker: All members are invited to sign up to be a spotlight speaker (fees apply). The spotlight speaker has the opportunity to do a five-minute presentation at a scheduled breakfast. Please review our How to present an affective Spotlight speech on our membership page
- **Get Involved:** The key to successful networking is to get involved. We recommend you schedule the Arlington Council breakfasts like any business appointment; you never want to miss one.
- **Committees & Board Involvement** You can also sign-up for a committee, apply for a board position or volunteer for a special event. The more you put into your Arlington Council, the more you will get from it!

You'll see the benefits of involvement and regular attendance quickly as you build business relationships, promote your business and serve your community. Welcome to The Arlington Council